

# Ward's Dealer 500 Entry Form

*Please complete a separate form for each individual dealership you would like to enter in the Top 500.*

2008 Sales	DOLLAR AMOUNT		NO. OF UNITS
<b>NEW VEHICLE</b>			
<b>2008 NEW SHOWROOM SALES</b>			
New Vehicles Sold & Leased <i>Excluding Fleet Sales.</i>	1	\$	2
<b>2008 INTERNET SALES</b>	3	\$	4
<b>SUB TOTAL</b>	5	\$	6
<i>***2008 Fleet Sales Not to be added to total numbers</i>			
<b>USED VEHICLE</b>			
<b>2008 USED LOT SALES</b>			
Used Vehicles Sold & Leased <i>Excluding Wholesale &amp; Auction</i>	7	\$	8
<b>* 2008 INTERNET SALES</b>	9	\$	10
<b>SUB TOTAL</b>	11	\$	12
<b>OTHER DEPARTMENTS</b>			
<b>2008 FINANCE &amp; INSURANCE SALES</b>			
After charge-backs, including service contract & lease/rental income	13	\$	
<b>2008 SERVICE DEPARTMENT SALES</b>			
Total mechanical labor and sublet repairs, excluding parts	14	\$	
<b>2008 BODY SHOP DEPARTMENT SALES</b>			
Total body shop labor, sublet repairs, parts, paint, and materials	15	\$	
<b>2008 PARTS &amp; ACCESSORIES DEPT. SALES</b>			
Total P&A sales, excluding body shop parts, paint, and materials	16	\$	
<b>SUB TOTAL</b>	17	\$	
<b>GRAND TOTAL</b>			
<i>Top 500 Ranking will be based on this dollar amount.</i>	18	\$	19

Name of Dealership represented by data above \_\_\_\_\_

Name of Dealership Principal(s) and Title \_\_\_\_\_

Dealership Street Address, City, State, Zip \_\_\_\_\_

Dealership Phone Number \_\_\_\_\_

Dealership Fax Number \_\_\_\_\_

Dealership Web Site Address \_\_\_\_\_

Number of employees on 12/31/08 \_\_\_\_\_ Number of brands sold at this location? \_\_\_\_\_

Is this dealership a member of a consolidated Dealer Group: YES / NO \_\_\_\_\_

Name of Dealer Group \_\_\_\_\_

Name of Person Completing Form (Please Print) \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

Signature of Person Completing Form and Date \_\_\_\_\_

Title \_\_\_\_\_

E-mail Address \_\_\_\_\_

**\*\*\* IMPORTANT**

**Please return this form by 4/03/09 to:**

**Fax: Ward's 500 -- 248-357-0809**

**Direct questions to Joe Greenwell at 248-799-2662**

[jgreenwell@wardsauto.com](mailto:jgreenwell@wardsauto.com)

**Ward's Dealer 500**  
**Ward's Dealer Business**  
**3000 Town Center, Suite 2750**  
**Southfield, MI 48075**  
**Fax: 248-357-0809**