



| Rank | Dealership Name | Dealer Owner/Principal | City | State | URL | New Units | Used Units | Total |
|------|---|---|-----------------|-------|-----------------------------|-----------|------------|-------|
| 1 | Dave Smith Motors | Ken Smith | Kellogg | ID | www.usautosales.com | 6,096 | 1,175 | 7,271 |
| 2 | Jim Koons - Tysons Toyota | Jim Koons Automotive Companies | Tysons Corner | VA | www.koons.com | 4,212 | 936 | 5,148 |
| 3 | Bob Howard Automotive | Group 1 Automotive Group | Oklahoma City | OK | www.bobhowardauto.com | 1,963 | 2,824 | 4,787 |
| 4 | Paragon Honda | Brian Benstock | Queens | NY | www.paragonhonda.com | 3,463 | 673 | 4,136 |
| 5 | Galpin Motors | Bert Boeckmann | North Hills | CA | www.galpin.com | 3,158 | 624 | 3,782 |
| 6 | Conicelli Autoplex | Dominic Conicelli | Conshohocken | PA | www.conicelli.com | 3,034 | 351 | 3,385 |
| 7 | Maroone Toyota | AutoNation Inc. | Davie | FL | www.autonation.com | 2,705 | 501 | 3,206 |
| 8 | Hudson Toyota | United Auto Group | Jersey City | NJ | www.uag.com | 2,411 | 680 | 3,091 |
| 9 | Jim Koons Tysons Chevy/Chrysler | Jim Koons Automotive Companies | Tysons Corner | VA | www.koons.com | 2,170 | 520 | 2,690 |
| 10 | Jim Ellis Auto Dealership | Jim Ellis | Atlanta | GA | www.jimellis.com | 2,077 | 621 | 2,689 |
| 11 | Capital Ford | Tim Michael | Raleigh | NC | www.capitalford.com | 1,294 | 1,236 | 2,530 |
| 12 | Power Toyota Irvine | AutoNation Inc. | Irvine | CA | www.autonation.com | 2,011 | 396 | 2,407 |
| 13 | Bonham Chrysler | Eugene Knies | Bonham | TX | www.bonhamchrysler.com | 420 | 1,874 | 2,294 |
| 14 | Earnhardt Gilbert Dodge | Earnhardt Auto Centers | Chandler | AZ | www.earnhardt.com | 1,287 | 984 | 2,271 |
| 15 | Simmons Rockwell | Don Simmons, Dick Rockwell, Brian Barrett | Elmira | NY | www.simmonsrockwell.com | NA | NA | 2,219 |
| 16 | Power Toyota Tempe | AutoNation Inc. | Tempe | AZ | www.autonation.com | 1,940 | 156 | 2,096 |
| 17 | Bill Heard Chevrolet - Sugar Land | Bill Heard | Sugarland | TX | www.billheardchevrolet.com | 1,212 | 883 | 2,095 |
| 18 | Avondale Auto Group | John Grant | Avondale | AZ | www.avondaleauto.com | 1,355 | 729 | 2,084 |
| 19 | Autowest Honda Fremont | AutoNation Inc. | Fremont | CA | www.autonation.com | 1,668 | 255 | 1,923 |
| 20 | Bill Fox Chevrolet | John Fox/ Fox Automotive Inc. | Rochester Hills | MI | www.autobyfox.com | 1,663 | 244 | 1,907 |
| 21 | Tony Group Autoplex | Stan Masamitsu | Waipahu | HI | www.tonygroup.com | 1,613 | 280 | 1,893 |
| 22 | Herb Chambers Honda of Boston | Herbert G. Chambers | Boston | MA | www.herbchambers.com | NA | NA | 1,820 |
| 23 | Power Toyota Cerritos | AutoNation Inc. | Cerritos | CA | www.autonation.com | 1,549 | 262 | 1,811 |
| 24 | Tempe Honda | United Auto Group | Tempe | AZ | www.uag.com | 1,630 | 155 | 1,785 |
| 25 | AutoWay Honda | AutoNation Inc. | Clearwater | FL | www.autonation.com | 1,292 | 459 | 1,751 |
| 26 | Atlantic Toyota/Scion | Atlantic/Millennium Auto Group | Amityville | NY | www.atlantictoyotascion.com | 1,056 | 682 | 1,738 |
| 27 | Courtesy Chevrolet | William Gruwell | Phoenix | AZ | www.houseofcourtesy.com | 1,222 | 478 | 1,700 |
| 28 | Miller Honda/Toyota | Group 1 Automotive Group | Culver City | CA | www.millerhonda.com | 1,635 | 33 | 1,668 |
| 29 | McDavid Honda Frisco | Asbury Automotive Group | Frisco | TX | www.mcdavid.com | 1,368 | 299 | 1,667 |
| 30 | Ira Toyota | Group 1 Automotive Group | Danvers | MA | www.ira.com | 1,292 | 347 | 1,639 |
| 31 | Lexus of Cerritos | AutoNation Inc. | Cerritos | CA | www.autonation.com | 1,259 | 379 | 1,638 |
| 32 | Paragon Acura | Brian Benstock | Queens | NY | www.paragonacura.com | 1,367 | 251 | 1,618 |
| 33 | John Elway Toyota | AutoNation Inc. | Centennial | CO | www.autonation.com | 1,237 | 365 | 1,602 |
| 34 | Coggin Honda Orlando | Asbury Automotive Group | Orlando | FL | www.cogginauto.com | 1,222 | 378 | 1,600 |
| 35 | Earnhardt Nissan | Earnhardt Auto Centers | Chandler | AZ | www.earnhardt.com | 1,151 | 448 | 1,599 |
| 36 | Universal Toyota | Red McCombs Automotive | San Antonio | TX | www.redmccombs.com | 1,073 | 460 | 1,583 |
| 37 | Jim Koons - Annapolis | Jim Koons Automotive Companies | Annapolis | MD | www.koons.com | 1,436 | 145 | 1,581 |
| 38 | Earnhardt Avondale | Earnhardt Auto Centers | Chandler | AZ | www.earnhardt.com | 865 | 682 | 1,547 |
| 39 | Courtesy Toyota | AutoNation Inc. | Winter Park | FL | www.autonation.com | 1,358 | 177 | 1,535 |
| 40 | Ray Catena Lexus of Monmouth | Ray Catena Motor Cars | Oakhurst | NJ | www.rclexus.com | 1,426 | 98 | 1,534 |
| 41 | Gwinnett Place Honda | Hendrick Automotive Group | Duluth, GA | GA | www.hendrickauto.com | 1,403 | 129 | 1,532 |
| 42 | John L. Sullivan Chevrolet | John L. Sullivan | Roseville | CA | www.chevyworld.com | 557 | 948 | 1,505 |
| 43 | Sterling McCall Toyota (Fort Bend Toyota) | Group 1 Automotive Group | Sugarland | TX | www.fortbendtoyota.com | 953 | 532 | 1,485 |
| 44 | Beaman Toyota | Lee Beaman | Nashville | TN | www.beamanauto.com | 1,208 | 229 | 1,437 |
| 45 | Hudson Nissan | United Auto Group | Jersey City | NJ | www.uag.com | 1,192 | 228 | 1,420 |
| 46 | Hayward Toyota | AutoNation Inc. | Hayward | CA | www.autonation.com | 1,249 | 160 | 1,409 |
| 47 | Champion Toyota Gulf Freeway | AutoNation Inc. | Houston | TX | www.autonation.com | 1,054 | 335 | 1,389 |



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| Rank | Dealership Name | Dealer Owner/Principal | City | State | URL | New Units | Used Units | Total |
|------|-------------------------------------|---|-----------------|-------|-------------------------|-----------|------------|-------|
| 48 | Honda of Stevens Creek | Sonic Automotive Group | San Jose | CA | www.sonicautomotive.com | NA | NA | 1,384 |
| 49 | Earnhardt Ford Sales Co. | Earnhardt Auto Centers | Chandler | AZ | www.earnhardt.com | 885 | 497 | 1,382 |
| 50 | Penske Honda | United Auto Group | Indianapolis | IN | www.uag.com | 1,108 | 260 | 1,368 |
| 51 | Len Stoler Automotive | Len Stoler | Owings Mills | MD | www.lenstoler.com | 983 | 376 | 1,359 |
| 52 | Maroone Honda of Hollywood | AutoNation Inc. | Hollywood | FL | www.autonation.com | 1,146 | 201 | 1,347 |
| 53 | Westminster Toyota | Jim Koons Automotive Companies | Westminster | MD | www.koons.com | 1,225 | 121 | 1,346 |
| 54 | Mercedes-Benz of South Bay | AutoNation Inc. | Torrance | CA | www.autonation.com | 968 | 375 | 1,343 |
| 55 | Ralph Schomp Automotive | Lisa J. Schomp | Littleton | CO | www.schomp.com | 885 | 458 | 1,343 |
| 56 | AutoWay Toyota | AutoNation Inc. | Pinellas Park | FL | www.autonation.com | 1,112 | 221 | 1,333 |
| 57 | Honda North | International Cars, Ltd. (Marshall Jespersen) | Danvers | MA | www.hondanorth.com | 1,188 | 132 | 1,320 |
| 58 | Landmark Honda | Robert Rosenthal | Alexandria | VA | www.landmarkhonda.com | 1,096 | 193 | 1,289 |
| 59 | Brown & Brown Nissan - Mesa | AutoNation Inc. | Mesa | AZ | www.autonation.com | 1,004 | 282 | 1,286 |
| 60 | Red McCombs Toyota | Red McCombs Automotive | San Antonio | TX | www.redmccombs.com | 898 | 385 | 1,283 |
| 61 | Bob Baker Ford | Michael V. Baker | San Diego | CA | www.bobbakerford.com | 767 | 512 | 1,279 |
| 62 | House of Imports (Mercedes-Benz) | AutoNation Inc. | Buena Park | CA | www.autonation.com | 904 | 370 | 1,274 |
| 63 | Champion Toyota Austin | AutoNation Inc. | Austin | TX | www.autonation.com | 1,133 | 139 | 1,272 |
| 64 | Maroone Ford of Miami | AutoNation Inc. | Miami | FL | www.autonation.com | 539 | 731 | 1,270 |
| 65 | Fairfax Honda | Robert Rosenthal | Fairfax | VA | www.fairfaxhonda.com | 1,175 | 94 | 1,269 |
| 66 | Tasca Ford | Tasca Automotive Group | Cranston | RI | www.tasca.com | 911 | 321 | 1,232 |
| 67 | Prestige Ford | Jerry Reynolds | Garland | TX | www.prestigegarland.com | 887 | 339 | 1,226 |
| 68 | Power Toyota Buena Park | AutoNation Inc. | Buena Park | CA | www.autonation.com | 1,015 | 209 | 1,224 |
| 69 | Libertyville Toyota | AutoNation Inc. | Libertyville | IL | www.autonation.com | 1,039 | 180 | 1,219 |
| 70 | Jim Koons Arlington Toyota | Jim Koons Automotive Companies | Arlington | VA | www.koons.com | 1,025 | 162 | 1,187 |
| 71 | McDavid Honda Irving | Asbury Automotive Group | Irving | TX | www.mcdavid.com | 923 | 262 | 1,185 |
| 72 | Maroone Ford of Margate | AutoNation Inc. | Margate | FL | www.autonation.com | 650 | 534 | 1,184 |
| 73 | Maroone Honda of Miami | AutoNation Inc. | Miami | FL | www.autonation.com | 956 | 227 | 1,183 |
| 74 | Honda of Nanuet | United Auto Group | Nanuet | NY | www.uag.com | 936 | 240 | 1,176 |
| 75 | Hendrick Honda, VA | Hendrick Automotive Group | Woodbridge, VA | VA | www.hendrickauto.com | 1,100 | 67 | 1,167 |
| 76 | Pleasanton AutoMall | Hendrick Automotive Group | Pleasanton, CA | CA | www.hendrickauto.com | 1,085 | 78 | 1,163 |
| 77 | Honda Mall of Georgia | United Auto Group | Buford | GA | www.uag.com | 1,031 | 129 | 1,160 |
| 78 | Toyota of Ft Worth | Sonic Automotive Group | Fort Worth | TX | www.sonicautomotive.com | NA | NA | 1,157 |
| 79 | John Elway Honda | AutoNation Inc. | Westminster | CO | www.autonation.com | 1,006 | 149 | 1,155 |
| 80 | Fred Haas Toyota | Fred Haas | Spring | TX | www.fredhaastoyota.com | 898 | 246 | 1,144 |
| 81 | Toyota of North Hollywood | Don Hankey/Chris Ashworth | North Hollywood | CA | www.tyotanh.com | NA | NA | 1,142 |
| 82 | Team Nissan of Lithia Springs | AutoNation Inc. | Lithia Springs | GA | www.autonation.com | 717 | 420 | 1,137 |
| 83 | Bankston Honda | AutoNation Inc. | Lewisville | TX | www.autonation.com | 910 | 223 | 1,133 |
| Tie | Jim Koons - Falls Church Ford/Dodge | Jim Koons Automotive Companies | Falls Church | VA | www.koons.com | 968 | 165 | 1,133 |
| Tie | Central Florida Toyota | United Auto Group | Orlando | FL | www.uag.com | 979 | 154 | 1,133 |
| 86 | Bankston Nissan of Lewisville | AutoNation Inc. | Lewisville | TX | www.autonation.com | 704 | 404 | 1,108 |
| 87 | Honda Cars of McKinney | Hendrick Automotive Group | McKinney, TX | TX | www.hendrickauto.com | 868 | 236 | 1,104 |
| 88 | Autowest Honda Roseville | AutoNation Inc. | Roseville | CA | www.autonation.com | 984 | 116 | 1,100 |
| 89 | Team Toyota | AutoNation Inc. | Lithia Springs | GA | www.autonation.com | 904 | 195 | 1,099 |
| 90 | Autoway Nissan of Brandon | AutoNation Inc. | Tampa | FL | www.autonation.com | 747 | 322 | 1,069 |
| 91 | Power Honda Costa Mesa | AutoNation Inc. | Costa Mesa | CA | www.autonation.com | 929 | 134 | 1,063 |
| 92 | Courtesy Honda | AutoNation Inc. | Sanford | FL | www.autonation.com | 881 | 180 | 1,061 |
| 93 | Palm Beach Toyota/Scion | United Auto Group | West Palm Beach | FL | www.uag.com | 993 | 61 | 1,054 |
| 94 | Jim Click Automall | Jim Click Jr. | Tucson | AZ | www.jimclick.com | 876 | 175 | 1,051 |
| 95 | Acton Toyota/Scion | Bob Moran | Acton | MA | www.actontoyota.com | 830 | 220 | 1,050 |
| 96 | Gillman Honda | Gillman Companies | Houston | TX | www.gillmanauto.com | 853 | 194 | 1,047 |
| 97 | People GMC Pontiac Buick | Jim Mooradian | Las Vegas | NV | www.peoplegmc.com | 303 | 740 | 1,043 |
| 98 | Superior Chevrolet/Hummer/Toyota | Hendrick Automotive Group | Merriam, KS | KS | www.hendrickauto.com | 727 | 311 | 1,038 |
| 99 | Lute Riley Honda | Sonic Automotive Group | Richardson | TX | www.sonicautomotive.com | NA | NA | 1,019 |
| 100 | Power Honda Valencia | AutoNation Inc. | Valencia | CA | www.autonation.com | 904 | 112 | 1,016 |



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