

WARD'S REMARKETING 150



Rank	Dealership	Owner/Principals	City	ST	Total Revenue	Used Units	Used Revenue
1	Quality Auto Group	John H. Fielder	San Antonio	TX	\$171,733,721	6,439	\$126,716,745
2	Fletcher Jones Motorcars	Fletcher Jones Jr.	Newport Beach	CA	\$571,082,030	2,109	\$92,381,736
3	Braman Motorcars	Norman Braman	West Palm Beach	FL	\$430,388,387	1,599	\$86,011,757
4	Carr Chevrolet, Inc.	Wallace Preble/Gene Bradshaw	Beaverton	OR	\$181,277,032	3,986	\$66,961,031
5	Braman Honda	Norman Braman	Miami	FL	\$206,772,487	2,570	\$64,869,925
6	Galpin Ford	Herbert F. Boeckmann II	North Hills	CA	\$331,329,932	3,389	\$62,679,928
7	J M Lexus	JM Family Enterprises Inc.	Margate	FL	\$422,227,848	2,065	\$56,376,640
8	Jack Maxton Chevrolet	Jeffrey Mauk	Worthington	OH	\$112,556,699	3,832	\$56,050,700
9	John L. Sullivan Chevrolet	John L. Sullivan	Roseville	CA	\$131,120,367	2,493	\$55,581,251
10	Roseville Toyota	John L. Sullivan	Roseville	CA	\$204,021,108	3,226	\$55,547,226
11	Gaudin Motor Co	Gary/Dan Ackerman	Las Vegas	NV	\$207,571,279	2,369	\$55,129,511
12	Bonham Chrysler	Eugene D. Knies	Bonham	TX	\$123,520,252	3,572	\$54,985,768
13	Walker Automotive	W. Foster Walker III	Alexandria	LA	\$162,214,509	2,636	\$54,824,337
14	Wilde Toyota Scion	Mark Wilde	West Allis	WI	\$157,133,247	4,087	\$52,876,215
15	Braman Motors	Norman Braman	Miami	FL	\$336,315,879	1,292	\$51,830,298
16	Landmark Chevrolet, Ltd	William T. Heard	Houston	TX	\$224,877,000	4,193	\$50,564,000
17	Larry Dimmitt Cadillac, Inc.	Richard R. Dimmitt	Clearwater	FL	\$149,352,630	747	\$50,055,829
18	Akins Ford Dodge Chrysler Jeep	Brad Akins	Winder	GA	\$198,418,519	1,900	\$49,558,592
19	Trophy Nissan	Bill Adkins/Jim Whitesel	Mesquite	TX	\$177,666,196	2,999	\$49,396,608
20	Momentum BMW/Mini	Sonic Automotive	Houston	TX	\$207,390,741	1,736	\$49,180,184
21	Bill Heard Chevrolet, LTD	William T. Heard	Sugarland	TX	\$219,131,000	3,645	\$49,129,000
22	Prestige Automotive Group	Gregory Jackson	St Clair Shores	MI	\$186,953,353	3,619	\$48,578,416
23	Classic Chevrolet, Ltd	Tom Durant	Grapevine	TX	\$281,404,736	2,463	\$48,443,074
24	C&O Motors Inc	James F. Love III	St. Albans	WV	\$154,662,749	3,419	\$48,198,792
25	Courtesy Chevrolet Phoenix	William Gruwell	Phoenix	AZ	\$180,325,029	2,980	\$47,639,247
26	Earnhardt Ford Sales Company	Hal J. Earnhardt III	Tempe	AZ	\$170,072,631	2,752	\$46,670,744
27	Towbin Dodge	Daniel Towbin &Carolynn Towbin	Henderson	NV	\$128,971,375	2,975	\$46,475,316
28	Bankston Ford of Frisco	AutoNation Inc.	Frisco	TX	\$124,032,958	1,582	\$46,177,916
29	Dave Smith Motors	Ken Smith	Kellogg	ID	\$486,359,607	2,298	\$46,035,556
30	AutoWest Chrysler Jeep Dodge Roseville	AutoNation Inc.	Roseville	CA	\$121,923,808	2,813	\$45,441,414
31	AutoWay Chevrolet - Clearwater	AutoNation Inc.	Clearwater	FL	\$97,534,962	3,141	\$45,320,705
32	Chapman Scottsdale Autoplex, LLC	J. Baxter Chapman	Scottsdale	AZ	\$205,016,536	2,603	\$44,474,376
33	Fred Haas Toyota World	Fred Haas	Spring	TX	\$286,789,507	3,034	\$44,390,583
34	Hendrick Lexus	Hendrick Automotive Group	Charlotte	NC	\$183,355,615	1,339	\$43,758,394
35	Joe Myers Toyota	Jerry Rocco	Houston	TX	\$205,874,600	3,062	\$43,483,264
36	Midway Chevrolet	John Cleaves	Phoenix	AZ	\$221,407,047	2,685	\$43,062,413
37	Reliable Chevrolet	Mike Reynolds	Springfield	MO	\$129,695,998	2,672	\$42,484,773
38	Crevier BMW	Donald Crevier	Santa Ana	CA	\$287,227,084	1,328	\$42,362,681
39	Bankston Honda	AutoNation Inc.	Lewisville	TX	\$181,003,228	2,315	\$42,311,953
40	Red McCombs Toyota & Scion	Marsha Shields	San Antonio	TX	\$179,992,557	2,233	\$42,174,671
41	Ramey Motors	Robert & James Ramey	Princeton	WV	\$93,422,009	2,751	\$42,075,571
42	Global Imports	Sonic Automotive	Atlanta	GA	\$221,273,172	1,199	\$41,948,916
43	Desert Volkswagen	AutoNation Inc.	Las Vegas	NV	\$110,498,692	1,208	\$41,668,972
44	Charlie Hillard Ford	AutoNation Inc.	Ft. Worth	TX	\$96,842,084	2,599	\$41,505,203
45	Chapman Chevrolet, LLC	John H. Chapman	Tempe	AZ	\$132,166,412	3,456	\$41,403,166
46	Autobahn Motors	Sonic Automotive	Belmont	CA	\$185,106,004	1,193	\$40,758,693
47	Earnhardt's Gilbert Dodge, Inc.	Hal J. Earnhardt III	Gilbert	AZ	\$145,275,256	2,511	\$40,547,634
48	Fletcher Jones Imports	Fletcher Jones Jr.	Las Vegas	NV	\$201,455,476	867	\$40,274,115
49	Atlantic Toyota	John Staluppi Sr.	Amityville	NY	\$148,105,211	1,825	\$40,154,071
50	Riverside Chevrolet	Sonic Automotive	Tulsa	OK	\$95,308,220	2,587	\$39,945,816
51	Michael Cadillac, Inc.	Michael L. Rosvold	Fresno	CA	\$202,055,918	1,764	\$39,310,191
52	Bill Heard Chevrolet, Inc.-Collierville	William T. Heard	Collierville	TN	\$126,729,000	2,088	\$38,719,000
53	Autowest Honda Roseville	AutoNation Inc.	Roseville	CA	\$143,246,369	2,655	\$38,071,174
54	South Bay BMW/Mini	Frederick E. Hitchcock	Torrance	CA	\$240,915,461	1,054	\$37,866,548

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55	Autowest Honda Fremont	AutoNation Inc.	Fremont	CA	\$113,212,090	1,309	\$37,739,868
56	Crest Auto Group	Van Tuyl Group	Plano	TX	\$164,565,871	1,505	\$37,647,209
57	Van Chevrolet	Chuck Mullins	Scottsdale	AZ	\$163,001,901	2,082	\$37,600,290
58	Vandergriff Toyota	Ronnie Whitlock	Arlington	TX	\$148,358,141	2,241	\$37,182,727
59	Vandergriff Honda	Charlie Evans	Arlington	TX	\$128,253,797	2,412	\$37,114,974
60	Hendrick BMW MINI	Hendrick Automotive Group	Charlotte	NC	\$166,141,367	1,111	\$37,099,691
61	North Hollywood Toyota	Don Hankey/Chris Ashworth	North Hollywood	CA	\$184,329,954	1,663	\$36,876,553
62	Camelback Toyota	John O'Malley	Phoenix	AZ	\$195,188,754	2,368	\$36,780,902
63	Joe Myers Ford	Bill Tennant	Houston	TX	\$141,462,765	2,203	\$35,996,102
64	Pinnacle Nissan/Infiniti	John Cleaves	Scottsdale	AZ	\$152,101,456	1,948	\$34,862,980
65	Wilde Lexus of Sarasota	Mark Wilde	Sarasota	FL	\$145,981,183	1,347	\$34,859,982
66	Rick Case Honda	Rick Case	Davie	FL	\$206,573,027	1,896	\$34,637,960
67	Showcase Honda	Tom Buis	Phoenix	AZ	\$147,643,269	2,184	\$34,072,512
68	Bill Heard Chevrolet at Town Center, LLC	William T. Heard	Kennesaw	GA	\$131,886,000	2,038	\$33,727,000
69	Universal Toyota & Scion	Gary Woods	San Antonio	TX	\$147,731,991	1,978	\$33,604,245
70	Stevens Creek BMW	Sonic Automotive	Santa Clara	CA	\$202,768,124	1,281	\$33,590,139
71	Toyota of Orange	David Wilson	Orange	CA	\$207,152,636	2,107	\$33,456,429
72	Greenway Ford	Carl Atkinson/Frank Rodriguez	Orlando	FL	\$128,103,525	1,488	\$33,322,396
73	Larry H. Miller Chrysler-Jeep-Dodge	Larry H. Miller	Sandy	UT	\$140,349,196	1,924	\$33,298,745
74	Lone Star Chevrolet	Sonic Automotive	Houston	TX	\$178,598,044	2,058	\$33,218,004
75	BMW of San Diego	Penske Automotive Group (Formerly United Auto Group)	San Diego	CA	\$175,114,441	1,092	\$33,123,810
76	Sam Galloway Ford Lincoln Mercury	Sam M. Galloway	Fort Myers	FL	\$165,059,380	1,679	\$33,105,369
77	AutoWest Mazda Subaru Roseville	AutoNation Inc.	Roseville	CA	\$75,535,723	1,338	\$33,099,842
78	Courtesy Toyota	AutoNation Inc.	Winter Park	FL	\$154,327,164	2,093	\$32,999,108
79	Ed Mullinax Ford	AutoNation Inc.	Amherst	OH	\$100,302,550	760	\$32,742,513
80	Kenny Kent Toyota/Lexus/Mitsubishi	Butch Hancock	Evansville	IN	\$128,073,822	1,813	\$32,662,003
81	ABC Nissan	Jay Carley	Phoenix	AZ	\$136,828,984	2,062	\$32,409,834
82	Larry Miller Toyota	Larry H. Miller	Peoria	AZ	\$161,255,288	1,927	\$32,353,875
83	Herb Chambers BMW Mini	Herbert G. Chambers	Boston	MA	\$161,799,106	993	\$32,313,544
84	Lute Riley Honda	Sonic Automotive	Richardson	TX	\$173,228,826	2,142	\$32,153,844
85	Chapman BMW, LLC dba Chapman BMW on Camelback	J. Baxter Chapman	Phoenix	AZ	\$116,096,917	1,252	\$32,081,593
86	Collins Auto Group	William K. Collins	Louisville	KY	\$128,062,517	2,812	\$32,055,218
87	Gateway Chevrolet, Inc.	Bradley Sather	Fargo	ND	\$113,989,517	2,070	\$31,954,715
88	Porsche North Scottsdale	Penske Automotive Group (Formerly United Auto Group)	Phoenix	AZ	\$93,990,965	398	\$31,796,631
89	AutoWay Chevrolet - Tampa	AutoNation Inc.	Tampa	FL	\$73,312,229	2,269	\$31,707,601
90	Hudson Toyota Scion	Penske Automotive Group (Formerly United Auto Group)	Jersey City	NJ	\$195,763,748	1,908	\$31,689,654
91	Hendrick Honda NC	Hendrick Automotive Group	Charlotte	NC	\$157,177,311	2,156	\$31,656,498
92	Desert Honda	AutoNation Inc.	Las Vegas	NV	\$100,274,824	1,109	\$31,318,057
93	BMW of Austin	Penske Automotive Group (Formerly United Auto Group)	Austin	TX	\$129,143,650	921	\$31,308,906
94	David Maus Toyota	David Maus	Longwood	FL	\$190,101,934	1,800	\$31,144,314
95	Champion Ford Gulf Freeway	AutoNation Inc.	Houston	TX	\$94,833,785	2,254	\$31,061,216
96	BMW North Scottsdale	Penske Automotive Group (Formerly United Auto Group)	Phoenix	AZ	\$162,612,386	900	\$31,057,883
97	Mike Shad Nissan of Orange Park	AutoNation Inc.	Orange Park	FL	\$84,351,161	961	\$30,854,684
98	Appleway Chevrolet	AutoNation Inc.	Spokane	WA	\$142,392,247	1,997	\$30,715,360
99	Earnhardt Avondale, Inc.	Hal J. Earnhardt III	Avondale	AZ	\$107,455,967	1,968	\$30,638,581
100	Gwinnett Place Honda	Hendrick Automotive Group	Duluth	GA	\$183,257,527	1,764	\$30,261,211
101	BMW & Mini of Nashville	Sonic Automotive	Nashville	TN	\$111,723,098	1,007	\$30,202,564
102	Lexus of Tampa Bay	AutoNation Inc.	Tampa	FL	\$159,443,351	1,019	\$30,170,754

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103	Bill Heard Chevrolet Corp.-NW Las Vegas	William T. Heard	Las Vegas	NV	\$103,584,000	1,655	\$30,055,000
104	Dobbs Honda on Covington Pike	AutoNation Inc.	Memphis	TN	\$94,058,966	772	\$30,049,984
105	Jeff Gordon Chevrolet	Hendrick Automotive Group	Wilmington	NC	\$93,283,352	1,550	\$29,846,935
106	Maroone Chevrolet of Greenacres	AutoNation Inc.	Greenacres	FL	\$111,961,825	1,759	\$29,755,981
107	Champion Chrysler Jeep Isuzu Hyundai Gulf Freeway	AutoNation Inc.	Houston	TX	\$85,108,690	2,080	\$29,472,992
108	Bill Heard Chevrolet, Inc.-Union City	William T. Heard	Union City	GA	\$127,244,000	2,059	\$29,444,000
109	AutoWay Lincoln-Mercury	AutoNation Inc.	Clearwater	FL	\$90,892,647	2,133	\$29,326,669
110	Momentum Jag/Volvo	Sonic Automotive	Houston	TX	\$90,644,086	755	\$29,290,570
111	Mercedes Benz of San Diego	Penske Automotive Group (Formerly United Auto Group)	San Diego	CA	\$175,572,464	851	\$29,153,403
112	Gwinnett Place Ford	Casey Coffey	Duluth	GA	\$105,105,191	1,607	\$29,063,398
113	Green Brook Pontiac Buick GMC Hummer	David Ferraez	Green Brook	NJ	\$128,975,876	1,422	\$29,051,774
114	Dobbs Nissan	AutoNation Inc.	Memphis	TN	\$87,160,621	634	\$28,878,032
115	Don Sanderson Ford Inc.	David Kimmerle	Glendale	AZ	\$271,971,733	1,648	\$28,828,272
116	Toyota of Fort Worth	Sonic Automotive	Fort Worth	TX	\$184,507,181	1,867	\$28,768,352
117	AutoWay Honda	AutoNation Inc.	Clearwater	FL	\$85,717,152	1,757	\$28,488,914
118	Motorwerks BMW Mini	Penske Automotive Group (Formerly United Auto Group)	Bloomington	MN	\$126,123,265	1,117	\$28,413,288
119	United BMW Roswell	Penske Automotive Group (Formerly United Auto Group)	Roswell	GA	\$96,300,956	806	\$28,140,820
120	Schaumburg Honda Automobiles	Robert V. Rohrman	Schaumburg	IL	\$141,312,554	2,293	\$27,757,020
121	Germain Toyota of Columbus	Germain Brothers	Columbus	OH	\$102,582,393	1,706	\$27,743,935
122	Bergstrom Chevrolet-Buick-Pontiac-Cadillac-Hummer, Inc.	John F. Bergstrom	Neenah	WI	\$85,568,024	1,678	\$27,720,017
123	Ancira Winton Chevrolet Inc.	Ernesto Ancira, Jr.	San Antonio	TX	\$123,038,311	1,996	\$27,635,880
124	Bill Heard Chevrolet Corporation-Orlando	William T. Heard	Sanford	FL	\$144,701,000	1,713	\$27,491,000
125	Gatorland Toyota Acura Kia	Jim Gettel	Gainesville	FL	\$107,942,804	1,274	\$27,403,117
126	Al Serra Auto Plaza	Joseph O. Serra	Grand Blanc	MI	\$221,353,722	480	\$27,315,777
127	Frank Parra Autoplex	Sonic Automotive	Irving	TX	\$104,972,735	1,648	\$27,271,647
128	Millennium Toyota	John Staluppi Sr.	Hempstead	NY	\$150,743,230	1,266	\$27,083,243
129	Diehl Motor Co.	Craig Reich	York	PA	\$130,570,238	1,850	\$27,045,921
130	Burt Toyota	Lloyd G. Chavez	Englewood	CO	\$139,669,036	1,642	\$27,037,652
131	Honda Cars of McKinney	Hendrick Automotive Group	McKinney	TX	\$118,720,744	1,577	\$26,946,487
132	GO Pontiac Buick GMC Park Meadows	AutoNation Inc.	Lone Tree	CO	\$109,219,876	1,972	\$26,861,010
133	Germain Toyota of Naples	Germain Brothers	Naples	FL	\$125,238,178	1,517	\$26,860,376
134	Herb Chambers Lexus	Herbert G. Chambers	Sharon	MA	\$185,928,147	808	\$26,839,584
135	Mullinax Ford East	AutoNation Inc.	Wickliffe	OH	\$66,631,185	1,634	\$26,819,045
136	Atlanta Toyota/Scion	Penske Automotive Group (Formerly United Auto Group)	Duluth	GA	\$152,777,658	1,669	\$26,796,442
137	Midway Nissan	John Cleaves	Phoenix	AZ	\$110,577,691	1,805	\$26,711,703
138	Greenway Dodge Chrysler Jeep	Carl Atkinson/Frank Rodriguez	Orlando	FL	\$103,048,683	1,143	\$26,709,545
139	Phil Long Ford of Motor City, LLC	Gerald Cimino	Colorado Springs	CO	\$79,728,398	2,064	\$26,557,407
140	Lone Star Ford	Sonic Automotive	Houston	TX	\$117,811,985	1,495	\$26,534,209
141	Bell Honda	John Cleaves	Phoenix	AZ	\$114,898,722	1,808	\$26,495,973
142	Billy Navarre Chevrolet and Honda	Billy Navarre	Lake Charles	LA	\$117,013,138	1,723	\$26,455,856
143	Sam Swope Honda World	S.G. Swope	Louisville	KY	\$122,749,988	1,993	\$26,408,560
144	Philpott Ford/Toyota/Hyundai	Sonic Automotive	Nederland	TX	\$127,214,185	1,745	\$26,342,091
145	Lexus of Cerritos	AutoNation Inc.	Cerritos	CA	\$162,784,055	1,415	\$26,317,940
146	AutoWay Nissan Brandon	AutoNation Inc.	Tampa	FL	\$123,128,969	1,839	\$26,263,407
147	AutoWest Acura of Stevens Creek	AutoNation Inc.	Santa Clara	FL	\$83,005,975	1,905	\$26,066,388
148	Bill Heard Chevrolet, Inc.-Plant City	William T. Heard	Plant City	FL	\$116,944,000	1,766	\$26,055,000
149	Courtesy Honda	AutoNation Inc.	Sanford	FL	\$109,397,545	1,022	\$26,025,853
150	Cable-Dahmer Chevrolet Inc.	Carlos Ledezma	Independence	MO	\$105,937,733	1,479	\$25,971,907

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