

Rank	Dealership	Dealer Owner/Principal	City	State	New Internet Sales	Used Internet Sales	Total Internet Sales
1	Suburban Collection	David T. Fischer, Sr.	Troy	MI	5,923	2,225	8,148
2	Dave Smith Motors	Ken Smith	Kellogg	ID	4,520	1,377	5,897
3	Plaza Auto Mall	John Rosatti	Brooklyn	NY	4,927	625	5,552
4	Conicelli Autoplex	Dominic Conicelli	Conshohocken	PA	3,580	1,118	4,698
5	Jim Koons - Tyson's Toyota	Jim Koons Automotive Companies	Vienna	VA	3,163	757	3,920
6	Germain Motor Co.	Steve Germain	Columbus	OH	1,421	1,928	3,349
7	Ron Tonkin Family of Dealerships	Ron Tonkin	Portland	OR	1,831	1,381	3,212
8	Simmons Rockwell	Don Simmons, Dick Rockwell, Brian Barrett/Brian Liddy	Elmira	NY	530	2,521	3,051
9	Toyota Sunnyvale	Adam Simms	Sunnyvale	CA	2,318	667	2,985
10	Jim Ellis Atlanta	Jimmy Ellis	Atlanta	GA	2,051	923	2,974
11	Fitzgerald Auto Mall - Gaithersburg, MD	Jack Fitzgerald	Gaithersburg	MD	1,921	1,032	2,953
12	IRA Danvers	Group 1 Automotive	Danvers	MA	1,705	1,073	2,778
13	McDavid Honda	Asbury Automotive	Irving	TX	1,967	493	2,460
14	Universal Toyota	Gary Woods	San Antonio	TX	1,565	862	2,427
15	Galpin Motors, Inc.	Herbert F. Boeckmann II	North Hills	CA	2,016	321	2,337
16	McDavid Honda	Asbury Automotive	Frisco	TX	1,622	586	2,208
17	Herb Chambers Honda, Saab & Infiniti of Boston	Herbert G. Chambers	Somerville	MA	1,660	519	2,179
18	Toyota of Fort Worth	John Eagley	Ft. Worth	TX	1,634	538	2,172
19	Power Toyota Tempe	AutoNation Inc.	Tempe	AZ	1,917	248	2,165
20	Herb Chambers Toyota & Hyundai of Auburn	Herbert G. Chambers	Somerville	MA	1,453	657	2,110
21	Larry Miller Toyota	Larry Miller	Peoria	AZ	1,529	536	2,065
22	Power Toyota Cerritos	AutoNation Inc.	Cerritos	CA	1,714	302	2,016
23	McDavid Honda	Asbury Automotive	Houston	TX	1,591	417	2,008
24	Fred Haas Toyota World	Fred E. Haas, Jr.	Spring	TX	1,479	511	1,990
25	Champion Toyota Gulf Freeway	AutoNation Inc.	Houston	TX	1,532	326	1,858
26	Tony Group Autoplex	Stan Masamitsu	Waipahu	HI	1,312	500	1,812
27	Jim Koons - Annapolis	Jim Koons Automotive Companies	Annapolis	MD	1,506	301	1,807
28	Coggin Honda of Orlando	Asbury Automotive	Orlando	FL	1,215	572	1,787
29	JM Lexus	JM Family Enterprises	Margate	FL	1,223	545	1,768
30	Herb Chambers BMW, Mini & Porsche of Boston	Herbert G. Chambers	Somerville	MA	1,331	426	1,757
31	Cary Auto Mall	Hendrick Automotive Group	Cary	NC	921	777	1,698
32	Honda Cars of McKinney	Hendrick Automotive Group	McKinney	TX	1,013	647	1,660
33	Herb Chambers Lexus	Herbert G. Chambers	Somerville	MA	1,212	436	1,648
34	Gillman Honda South	Ramsay Gillman	Houston	TX	981	653	1,634
35	Acton Toyota of Littleton	Robert R. Moran	Littleton	MA	1,171	452	1,623
36	Gwinnett Place Honda	Hendrick Automotive Group	Duluth	GA	1,334	277	1,611
37	Joe Myers Toyota	Jerry Rocco	Houston	TX	895	698	1,593
38	Fowler Toyota Scion	Rick Burgess	Norman	OK	1,050	523	1,573
39	Herb Chambers Honda of Burlington	Herbert G. Chambers	Somerville	MA	1,154	378	1,532
Tie	Classic Chevrolet	Tom Durant	Grapevine	TX	869	663	1,532
41	Power Toyota Irvine	AutoNation Inc.	Irvine	CA	1,293	224	1,517
42	Al Serra Auto Plaza	Joseph Serra	Grand Blanc	MI	985	515	1,500
43	Toyota of Fort Worth	Sonic Automotive	Fort Worth	TX	1,175	280	1,455
44	Honda of Concord	Hendrick Automotive Group	Concord	NC	1,095	351	1,446
45	North Hollywood Toyota	Don Hankey & Chris Ashworth	North Hollywood	CA	972	455	1,427
46	Desert Toyota	AutoNation Inc.	Las Vegas	NV	1,257	132	1,389
47	Pat Lobb Toyota	Pat Lobb	McKinney	TX	704	675	1,379
48	Jim Koons Arlington Toyota	Jim Koons Automotive Companies	Arlington	VA	1,164	197	1,361
Tie	Stevens Creek Honda	Sonic Automotive	San Jose	CA	1,200	161	1,361
50	GO Toyota	AutoNation Inc.	Centennial	CO	977	354	1,331

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51	Power Chrysler Jeep Dodge	AutoNation Inc.	North Phoenix	AZ	517	804	1,321
52	Gillman Honda of San Antonio	Ramsay Gillman	Houston	TX	792	528	1,320
53	Libertyville Toyota	AutoNation Inc.	Libertyville	IL	978	340	1,318
54	Lone Star Chevrolet	Sonic Automotive	Houston	TX	644	660	1,304
55	Maroone Toyota	AutoNation Inc.	Davie	FL	1069	228	1,297
56	McDavid Nissan	Asbury Automotive	Houston	TX	970	320	1,290
57	Herb Chambers Honda of Seekonk	Herbert G. Chambers	Somerville	MA	987	300	1,287
58	Herb Chambers Honda of Westborough	Herbert G. Chambers	Somerville	MA	1,041	244	1,285
59	Oakbrook Toyota-Scion in Westmont	Robert V. Rohrman	Westmont	IL	658	615	1,273
60	Jim Koons - Westminster Toyota Mazda	Jim Koons Automotive Companies	Westminster	MD	1,004	266	1,270
61	Toyota of Irving	Vernon Schoemaker	Irving	TX	874	392	1,266
62	Chapman Scottsdale Autoplex	J. Baxter Chapman	Scottsdale	AZ	1,257	0	1,257
63	IRA Manchester	Group 1 Automotive	Manchester	MA	900	356	1,256
64	Champion Toyota Austin	AutoNation Inc.	Austin	TX	1034	193	1,227
65	Maroone Honda of Hollywood	AutoNation Inc.	Hollywood	FL	1,131	91	1,222
66	Hayward Toyota	AutoNation Inc.	Hayward	CA	1003	195	1,198
67	Jim Koons - Falls Church Ford/Dodge	Jim Koons Automotive Companies	Falls Church	VA	797	382	1,179
68	Hendrick Honda - VA	Hendrick Automotive Group	Woodbridge	VA	833	336	1,169
69	Courtesy Toyota	AutoNation Inc.	Winter Park	FL	955	212	1,167
70	Hendrick Honda - NC	Hendrick Automotive Group	Charlotte	NC	748	417	1,165
71	Jim Koons - Tyson Chevy/Chrysler	Jim Koons Automotive Companies	Vienna	VA	875	255	1,130
72	Round Rock Toyota	David Tamburro	Round Rock	TX	889	228	1,117
73	GO Honda	AutoNation Inc.	Westminster	CO	856	258	1,114
74	Jim Koons - White Marsh	Jim Koons Automotive Companies	White Marsh	MD	775	338	1,113
75	Coggin Toyota	Asbury Automotive	Jacksonville	FL	853	245	1,098
76	Lute Riley Honda	Sonic Automotive	Richardson	TX	807	268	1,075
77	Chapman Tuscon	Ted R. Chapman	Tuscon	AZ	1,068		1,068
78	Bankston Honda	AutoNation Inc.	Lewisville	TX	832	235	1,067
79	Mountain States Toyota	Sonic Automotive	Denver	CO	844	219	1,063
80	Jim Koons - Baltimore	Jim Koons Automotive Companies	Baltimore	MD	624	438	1,062
81	Cars of Freehold	Group 1 Automotive	Freehold	NY	744	317	1,061
82	Power Nissan Chandler	AutoNation Inc.	Chandler	AZ	592	451	1,043
Tie	Earnhardt Avondale, Inc.	Hal J. Earnhardt III	Avondale	AZ	657	386	1,043
84	American Toyota	Larry Miller	Albuquerque	NM	704	324	1,028
85	Courtesy Honda	AutoNation Inc.	Sanford	FL	885	127	1,012
86	Maroone Honda of Miami	AutoNation Inc.	Miami	FL	905	99	1,004
87	Fitzgerald Auto Mall - Chambersburg, PA	Jack Fitzgerald	Chambersburg	PA	685	308	993
Tie	Jim Koons - Sterling Ford	Jim Koons Automotive Companies	Sterling	VA	728	265	993
89	Chambers Motorcars of Boston	Herbert G. Chambers	Somerville	MA	711	276	987
90	Larry H. Miller Honda	Larry Miller	Murray	UT	771	215	986
91	Mac Haik Chevrolet	Owen McCumber	Houston	TX	643	328	971
92	Autowest Honda Roseville	AutoNation Inc.	Roseville	CA	812	157	969
93	Millennium Super Store Ltd.	John Staluppi Sr.	Hempstead	NY	788	177	965
94	Herb Chambers Dodge Chrysler Jeep of Danvers	Herbert G. Chambers	Somerville	MA	738	223	961
95	Crown Honda Southpoint	Asbury Automotive	Durham	NC	813	141	954
Tie	Earnhardt Ford Sales Co.	Hal J. Earnhardt III	Chandler	AZ	513	441	954
97	Global Imports	Sonic Automotive	Atlanta	GA	531	417	948
98	Chapman Chevrolet, LLC	John Chapman	Tempe	AZ	947		947
99	Power Toyota Buena Park	AutoNation Inc.	Buena Park	CA	752	190	942
100	Momentum BMW/Mini	Sonic Automotive	Houston	TX	486	454	940

